

## Sprint and Onset Technology to Enable Mobile Professionals to Previously Lost Hours Manage and Bill



### ***Need to reduce lost billable hours sparks new agreement to increase productivity, billing accuracy and tracking for lawyers, consultants and other mobile professionals***

OVERLAND PARK, Kan. – October 21, 2004 – Lost hours are a major problem for companies providing professional services, such as lawyers and consultants. A new mobile solution from Sprint (NYSE: FON) and Onset Technology, a leading developer of enterprise access software for wireless handheld devices, promises to make tracking and recording time easier and more accurate for mobile professionals while also delivering a host of other new mobility solutions for the legal and consulting industries.

“Industry experts believe that 12% of potential billable hours are lost because they are never recorded,” said Jennifer Johnson, director – Professional Service Marketing, Sprint Business Solutions. “With partners and associates always on the road, Sprint and Onset wanted to make it easy to capture these hours quickly and easily. Sprint is excited to be working with Onset to provide our customers with value-added tools and business applications to enhance productivity.”

Under the agreement, Sprint and Onset will jointly provide mobile professionals – including lawyers, consultants, accountants and other professionals – a wireless solution allowing them to quickly and easily track the hours they work when they are out of the office. By using Onset with their BlackBerry Wireless Handhelds™ from Research in Motion (NASDAQ: RIMM) or the Sprint PCS VisionSM Smart Device Treo™ products by palmOne, mobile professionals can synchronize with LAN-based back-office systems in real time while they are on the enhanced Sprint PCS Nationwide Network. Onset’s METAMessage® product also supports spell checking, printing, document access and database retrieval for BlackBerry® handhelds and PalmOne Treo PDAs.

“Sprint’s customers want more from their mobile solutions than just email,” said Gadi Mazor, CEO and president of Onset Technology. “METAMessage enhances the value of any mobile device by providing data access and other important handheld functionality – it’s an important part of every handheld deployment. Legal and other professional services sectors reap an immediate ROI benefit by increasing billing revenues.”

METAMessage, currently in use by over 150 law firms and over 1,000 enterprise customers, provides direct access to a range of enterprise data systems including time-and-billing programs such as Carpe Diem Electronic Time Sheet, document management/enterprise applications such as Interwoven and InterAction, and internally developed

databases. By opening a form on the handheld device, the user can either request information from or add information to the data source. Users can also spell check outgoing messages print virtually anywhere and access network documents for review, printing or sending.

Additionally, Sprint currently provides service to 40 of the largest 50 law firms and many of the largest consulting firms in the United States. Sprint's integrated communication solutions help legal and other professional services firms communicate with partners and clients, enhance seamless connectivity, and incorporate business continuity solutions to meet the growing need to secure, manage and access electronic documents. For additional information, visit: <http://www.sprint.com/business>.

#### About Sprint

Sprint is a global integrated communications provider serving more than 26 million customers in over 100 countries. With more than \$26 billion in annual revenues in 2003, Sprint is widely recognized for developing, engineering and deploying state-of-the-art network technologies, including the United States' first nationwide all-digital, fiber-optic network and an award-winning Tier 1 Internet backbone. Sprint provides local communications services in 39 states and the District of Columbia and operates the largest 100-percent digital, nationwide PCS wireless network in the United States. For more information, visit [www.sprint.com](http://www.sprint.com).

#### About Onset Technology

Founded in 1997, Onset Technology is the developer of METAMessage® for Wireless – a unique software solution that gives business users access to virtually any data on their enterprise network using wireless devices such as BlackBerry® handhelds from Research In Motion (RIM). The software is broadly compatible with virtually all wireless devices and servers including those from strategic partners AT&T, Ericsson, Microsoft, and RIM. Since its introduction, METAMessage has been widely adopted by Fortune 1000 companies, government agencies, and a range of large service organizations. For more information, visit [www.onsettechnology.com](http://www.onsettechnology.com).

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